



#### **HSG** CLAIMS DATA ANALYTICS

Evaluate competitive dynamics within markets, service lines, providers and patients based on all-player healthcare claims data analysis and HSG insights and expertise.

- HSG Outpatient and Physician Office Market Share™
- HSG Patient Share of Care™
- − HSG Patient Flow<sup>TM</sup>

# **Our Core Services**

HSG Advisors (HSG) is an analytics and advisory firm committed to the healthcare industry. HSG partners with health systems to transform their approach to markets, services, and providers for improved growth and operational and financial sustainability.



### **HSG** STRATEGY

Define strategic goals and direction for your health systems' long-term growth plans that allows for the simultaneous pursuit of immediate market opportunities, focused on growth strategies and Medical Staff Development Planning.

- Market Share Growth Strategy
- Medical Staff Development Planning
- Health System Strategic Planning



## **HSG** EMPLOYED PROVIDER NETWORKS

Improve your financial and quality performance and overall Operational Excellence by building a Shared Vision and developing strong organizational, leadership, and governance support structures.

- Operational and Financial Performance Improvement
- Network & Practice Turnaround
- Infrastructure and Leadership Growth



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#### **HSG** COMPENSATION AND COMPLIANCE

Develop sustainable provider compensation solutions to achieve market competitiveness, financial sustainability, and regulatory compliance through compensation model development and implementation.

- Compensation Plan Design
- Fair Market Valuation Services
- Hospital-based Subsidy Arrangements