

# HSG Patient Flow™ (Post 90 Days)

Identify Network Outmigration Risks and Prioritize Opportunities for Retention

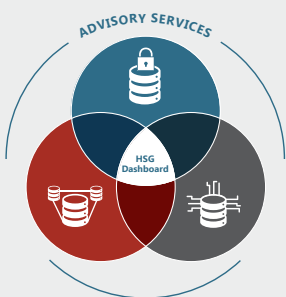
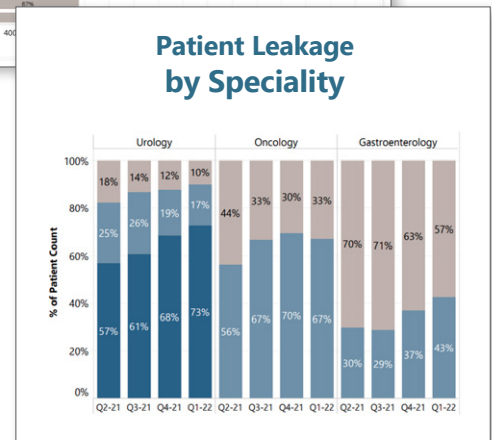
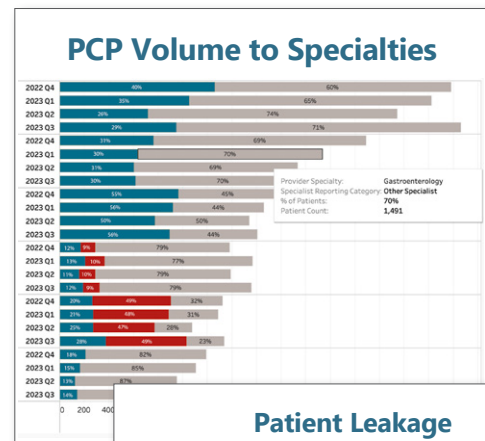
Measure patient retention within primary care provider-to-specialty provider patient relationships, focusing on a 90-day window between primary care visit and specialty care

## Strategic Advantages

- Identify and prioritize opportunities to address patient leakage by tracking patient utilization of the care continuum after an interaction with a potential referring provider
- Determine which specialists your providers are best aligned with and how many patients are leaving the network
- Target primary care practices to support specialist growth targets and objectives

## Examples of Data Insights

- Patient leakage based on unique patient volumes at the individual provider level
- Utilization of HSG’s proprietary claims-based specialty designation of providers (Provider specialties are based on actual procedures billed to increase accuracy of specialist categorization in your market.)
- Customized report development and data extraction available directly within HSG Dashboard



## Analytical Deliverables

Reporting frequency: Quarterly

Data sets utilized: HSG’s Proprietary All-Payer Claims Database