HSG CLAIMS DATA ANALYTICS

Visualize Your Growth Strategy

Leverage HSG's proprietary all-payer healthcare claims data to customize your organization's needs and growth strategies. Combine with HSG insights and expertise across a number of HSG Frameworks from below:



HSG Outpatient and Ambulatory Market Share[™]

Grow Service Lines and Reduce Patient Leakage Evaluate a health system's overall market share, service line and sub-service line market share, and geographic market share for professional and technical components relevant to its service lines.



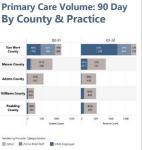


HSG Patient Flow[™]

Build Patient Attraction and Retention Growth Strategies

Track patient utilization of the care continuum after an interaction with a potential referring provider, allowing your health system to determine any network leakage and prioritize opportunities for addressing the leakage.





HSG Patient Share of Care™

Establish Patient Loyalty and Grow Revenue

Track overall patient utilization of the care continuum within a given market, focused on determining the total share of patient healthcare spend that a health system is capturing within a discrete patient population.



Patient Share of Care

By Access Point				
Access Point	Reporting Period			
	Q3 2020	Q4 2020	Q1 2021	Q2 202
Overall Access Points	23.1%	23.5%	24.1%	24.4%
Hospital Inpatient	26.0%	27.6%	28.6%	29.0%
Hospital Outpatients	28.0%	29.1%	30.2%	30.9%
Ambulatory Heath Care Facilities	5.1%	5.4%	5.9%	6.0%

3.7% 3.6% 3.9%

Patient Share of Care



CORE SERVICES

HSG Claims Data Analytics HSG Employed Provider Networks HSG Strategy HSG Compliance & Compensation

CONTACT US

DJ Sullivan, Chief Strategy Officer (502) 814-1198 | DJSullivan@HSGadvisors.com